

Vishal Karpatri

Vishal Karpatri (MD, MBA) is a healthcare professional combining a strong clinical foundation with commercial and strategic experience in the MedTech industry. He currently serves as **Global Clinical Marketing Manager – Cardiovascular CT at Siemens Healthineers (Germany)**, leading clinical marketing and product management activities for cardiovascular applications across the global CT portfolio, working closely with R&D, customers, and cross-functional stakeholders to develop and launch current and future applications.

Previously, he worked at **Alcimed (Germany)** as a healthcare and innovation consultant and later as a **(Senior) Business Development Manager**, where he drove collaborations with leading pharma, medtech, and biotech companies and **exceeded commercial targets** in his territory. He earned his **MD from Università Vita-Salute San Raffaele in Milan**, supported by clinical training experiences in Italy, Canada, and Australia. He also holds an **MBA from Frankfurt School of Finance & Management**, with an additional international module in innovation and change management at **Nanyang Technological University (Singapore)**. He has authored a peer-reviewed publication in vascular surgery pain management. He speaks English (native), Hindi and Punjabi (fluent), and Italian and German (intermediate).